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## PORT OF PRINCE RUPERT

opening a new world of opportunity

November 2006

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## Fairview Container Terminal Project: Major Milestone Achieved

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The construction of the new 500,000 TEU (20-foot equivalent units) Fairview Container Terminal, progressing on schedule and on budget, reached a significant milestone this week with the completed installation of the 90 concrete-filled steel piles. Considered the most complex and difficult part of the construction project, these 120-foot piles successfully installed by the

wharf contractor, Western Industrial Contractors/Fraser River Pile & Dredge Joint Venture will provide the foundation for the new container berth.

"To date, over 40 per cent of the new berth has been completed," says Vice President Project Development **Lorne Keller**.

On the land side, Prince Rupert Terminal Contractors has completed 65 per cent of the site preparation for the intermodal yard and 50 per cent of the underground utilities. Ledcor Design/Build has started

excavation and concrete placement for the administration and maintenance building foundations. Meanwhile, JACO Powerlines Ltd. has completed installing transmission line poles and will be stringing the new 63 kV power line to the container terminal in the spring to supply the new container terminal. Currently, 174 people are working at the site, of which 63 are local, including 18 from surrounding First Nations communities.

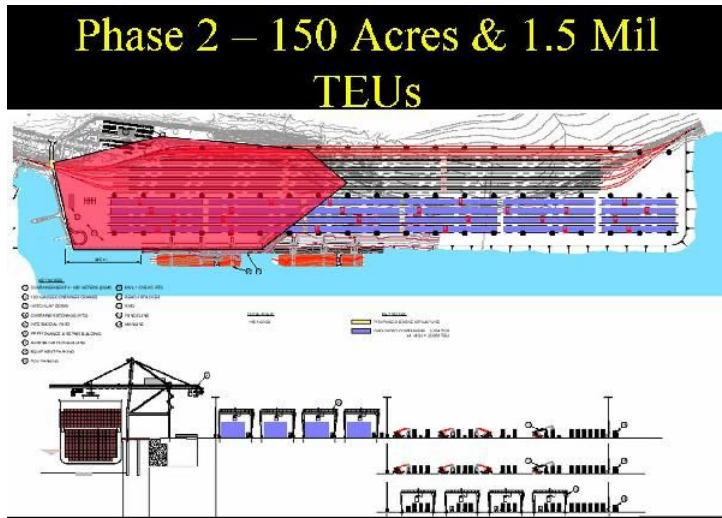
## Quickload Awarded Container Examination Facility Contract

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The Chamber of Shipping of British Columbia has awarded Quickload Terminals the contract to develop and operate a state-of-the-art container examination facility to serve the new container terminal. The fully secure facility will include 30,000 sq. ft. of warehouse to examine CBSA-targeted containers suspected of carrying contraband or other illegal materials. The facility will be operated by up to 25 Quickload staff and 20 CBSA officers.

## Phase 2 Container Terminal Expansion Underway

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The proposed Phase 2 of the Fairview container port project, which will triple the capacity of the current terminal under construction, is now underway. The Prince Rupert Port Authority has initiated consultations with First Nations and contracted Jacques Whitford Environmental Consultants to conduct the environment assessment. In tandem with these initiatives, the engineering design plans are also underway with an anticipated completion in early 2007. President & CEO **Don Krusel** says the plan is to begin the Phase 2 construction of the proposed expansion of the current facility as quickly as possible after Phase 1 is operational. "We are accelerating the expansion process to meet the projected demand for West Coast containers and fill the market niche that we are so aptly suited for," explains Mr. Krusel. The projected completion

date of the 150-acre Phase 2 terminal with a 1.5 million TEU capacity is late 2010.

## More Cruise Ships and Longer Visits Projected for 2007

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Prince Rupert Port is projecting more than a 75 per cent jump in cruise ships passengers and nearly 50 per cent increase in cruise ship calls in 2007 compared to the 2006 season that wrapped up this month. In addition, the 2007 season will also see new ships making port of calls on more days and staying longer. Vice President Marketing & Business Development **Shaun Stevenson** says the Port is expecting 47 large cruise ship calls and 110,000 passengers in 2007, compared to 32 calls with 62,845 passengers this year.

[Port Projects 75 Per cent Increase in 2007 Cruise Traffic](#)

## Federal Courts Dismiss First Nations Court Action

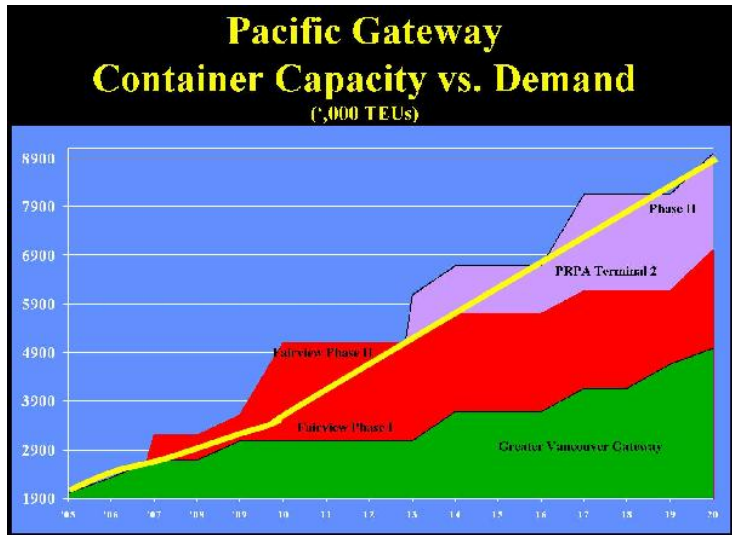
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The Federal Court of Canada has dismissed a judicial review initiated by the local Metlakatla and Lax Kw'alaams First Nations bands, known as the Coast Tsimshian, pertaining to the construction of the container terminal in Prince Rupert. The purpose of the judicial review was in response to an application by the Metlakatla and Lax Kw'alaams Indian bands challenging a "pending decision of the Minister of Transport to authorize the Fairview Terminal Conversion."

[Federal Courts Dismiss First Nations Court Action](#)

## Port of Prince Rupert Presses for Canada Marine Act Changes

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The current Canada Marine Act prohibits the Federal Government from funding port authorities, while the PRPA's Letters Patent restricts the Port borrowing capacity, which will be exhausted in the \$170 million Phase 1 Fairview Container Terminal Project. The Port of Prince Rupert feels changes are quickly needed to the Canada Marine Act and the Prince Rupert Port Authority's Letters Patent if the Port is to realize its strategic potential as a container port and play its role in achieving Canada's Pacific Gateway Strategy targets. "We have been making the Federal Government aware that the Canada Marine Act and our Letters Patent impede the Port of Prince Rupert's ability to fund our aggressive business plans to increase container capacity to four million TEUs (20-foot equivalent units) by 2020," explains President &

CEO **Don Krusel**. "Our business plans are consistent with the Pacific Gateway Strategy's goal of increasing Canadian West Coast container capacity to nine million TEUs by 2020."

[Don Krusel Presentation to House Standing Committee on Finance](#)

## CN's Reduced Freight Rates Enhances Prince Rupert Grain Competitive Edge

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Prince Rupert Grain (PRG) is already reaping benefits from CN Rail's recent freight rate reduction on the northern mainline to three per cent less than rates along their southern mainline into the Port of Vancouver.

"Prince Rupert Grain has already handled 1.1 million tonnes of grain in its first three months (crop year ends July 31) compared to 665,500 tonnes for the same period last year," notes President **Jeff Burghardt**, adding "we could see our best year since 1995 when we shipped over five million tonnes." Mr. Burghardt says the reduced rates, combined with PRG's other competitive advantages - lack of congestion, fast loading rates and closest port to Asia - are already attracting new customers. Almost 20 per cent of this year's throughput is canola, a clear indication that the freight rate structure is working.

## Ridley Terminals Coal Throughput up 65 Per cent

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Ridley Terminals (RTI) is experiencing a resurgence in coal throughput as a result of the opening of new mines in northern BC and increased global demand. To the end of September, coal volumes are up 65 per cent over the same period last year. RTI is also diversifying to reduce its dependence on coal and expand into new markets. President & COO **Greg Slocombe** says the Crown Corporation recently signed a long-term contract to handle sulphur and is finalizing another agreement for wood pellets. RTI is on target to handle over four million tonnes in 2006, compared to 1.2 million in 2005. The operation has an annual capacity of 16 million tonnes, expandable to 24 million tonnes.

[For more information, visit www.rti.ca](http://www.rti.ca)

## ***Prince Rupert Port Authority Appointments***



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Prince Rupert Port Authority President & CEO **Don Krusel** is pleased to announce the following appointments:

**Shaun Stevenson** has been promoted to the position of **Vice President, Marketing & Business Development**. Mr. Stevenson, who joined the Port in 1998, will lead all aspects related to the marketing of the Port of Prince Rupert as well as the development of business opportunities relating to the new container port and cruise industry. He will also be responsible for Port marketing, communications and public affairs. Mr. Stevenson holds a Bachelor of Administrative Studies and Diploma of Marketing Management from the British Columbia Institute of Technology.

**Lorne Keller** has been appointed to the new position of **Vice-President, Project Development**, with a primary focus on the development of the physical infrastructure that the Port requires over the coming years, including the Fairview Container Terminal Phase 1 and Phase 2 projects with a capacity of two million TEUs, and third-party developments such as the WestPac LNG project, Customs inspection facilities, and container re-load and stuffing facilities. Mr. Keller will lead the entire process from concept to construction including design, engineer, regulatory approval processes, First Nation consultations, and finally project development and construction.



## ***New Team Members***



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**Andrew Hamilton, Manager Business Development**

**Andrew Hamilton** has joined the Port of Prince Rupert as the **Manager Business Development**. He is supporting the Port's business development team in identifying, qualifying and evaluating potential initiatives and business opportunities relating to the Port's container port, cruise industry and the 1,200-acre Ridley Island industrial property. This includes assisting in identifying and advancing development partnerships and collaborative initiatives to further the achievement of the Port's business development objectives. Mr. Hamilton has held progressively advanced positions involving financial analysis, marketing and business development in the Vancouver B.C. region prior to joining the Port including Bensen Manufacturing, Vancity

Savings Credit Union, Mountain Equipment Co-op and PricewaterhouseCoopers. He holds a Masters of Arts, Geography as well as a Diploma in Accounting.

**Gary Paulson, Director of Operations & Security**

**Gary Paulson** has joined the Port of Prince Rupert as **Director of Operations and Security**. In this newly-created position, Mr. Paulson is responsible for the development and implementation of leading-edge security systems to position the Port as one of the most secure gateways into the future. He is also responsible for ensuring the safe and secure operations and maintenance of land and marine-based activities under the Port's jurisdiction.

Gary brings to the Port over 25 years of related experience with the Canadian Navy including at-sea command appointments of Her Majesty's Canadian Ships Huron, Calgary and Algonquin. He also acted as Commander Maritime Operations Group, based in Victoria BC, where his duties included coordinating homeland security, port security, emergency preparedness and maritime



control of shipping. He has a Masters in Business Administration and is a graduate from the Canadian Forces Command & Staff College, specializing in national security and international defence.

[For more information, visit www.rupertport.com](http://www.rupertport.com)

## ***Story Ideas and Feedback Appreciated***

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***Sincerely***

54 North Editor

**Barry Bartlett**

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