



Port of Prince Rupert opening a new world of opportunity

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Fairview Container Terminal Ramping up Operations

With the Phase 1 construction project completed on schedule and on budget, the Prince Rupert Fairview Intermodal Container Terminal is quickly ramping up to operations mode in anticipation of the scheduled arrival of the first container ship on October 31.

The terminal site has become a beehive of activity as the new 200-strong workforce becomes familiar with Maher Terminals' new equipment on site, including three super



post panamax cranes with a 22 container reach, 17 reachstackers to support container yard and intermodal on-dock double stack rail operations, and 34 terminal tractors. In

addition, CN is filling part of the 20,000 feet of intermodal trackage on the terminal with many of the 2,200 rail cars that the rail company has acquired, along with 50 new locomotives, specifically to move containers between Prince Rupert and the North American mid west.

While the workforce is new, many of the workers are experienced longshoremen and a core group has been training for months to ensure a smooth start-up. These include the crane operators who have been gaining experience on similar cranes at Maher's terminals in New York and New Jersey.

Grand Opening Demonstrates Broad Stakeholder Support

And a grand opening it was. The 650 guests from around the world who converged on Prince Rupert September 12 to celebrate the opening of the new intermodal terminal and Asia-North America express trade corridor were greeted by one of the hottest and sunniest days of the year.



The event marked the opening of the new dedicated intermodal container terminal and the creation of a new express trade corridor between Asia and North America. This was reinforced by the make-up of the guests and speakers who came from Shanghai to Memphis and all points in between.

One significant highlight was the traditional welcome and blessing of the terminal by the Tsimshian First Nations, led by hereditary chief **Clarence Nelson**.

"Our canoes are now being replaced by the huge ships that'll be coming in for containers," says Mr. Nelson. "Yes, we are facing a new era. We will accept it by encouraging our future generations to continue their education so they could be part of this great change we are experiencing."

[News Release: Prince Rupert Container Terminal Opening New World of Opportunities](#)

Community Festival Attracts 50% of Prince Rupert Residents

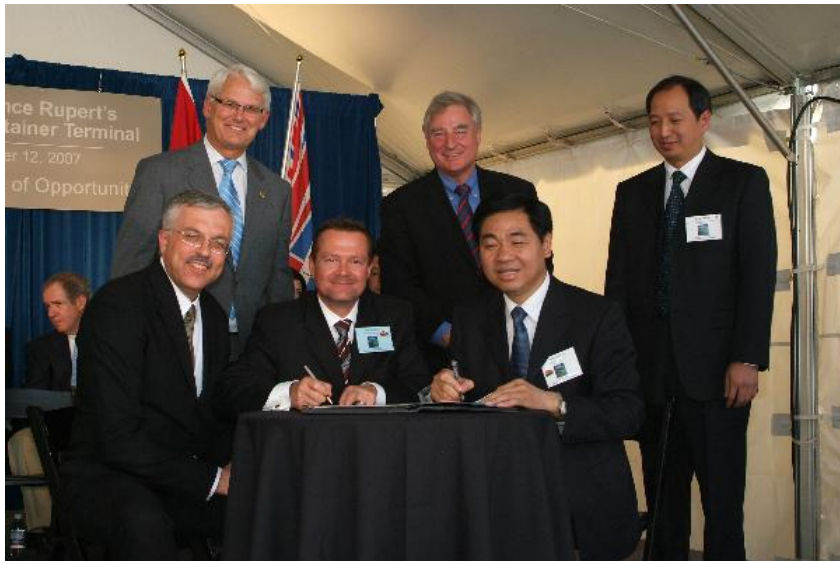
An estimated 6,000 - 7,000 of Prince Rupert's 13,000 residents arrived en masse at the Fairview Terminal to participate in the Community Festival following the afternoon Grand Opening Ceremony. "The level of community support we have for the Port of Prince Rupert and our container terminal is simply amazing, particularly when you



see the amount of resistance to port expansions at other West Coast ports," noted **Don Krusel**, PRPA President & CEO. The level of support was reinforced during a speech by Mayor Herb Pond when he had the standing room- only audience chanting "Phase 2", referring to the planned expansion of the terminal to increase the capacity from 500,000 TEUs to two million TEUs by 2011.

Ports of Prince Rupert and Ningbo Sign Friendship Agreement

The Port of Prince Rupert signed a Friendship Agreement MOU with the Chinese Port of Ningbo during the September 12 Fairview Container Terminal Grand Opening designed to help each other succeed. The agreement will see the two ports exchange economic and technical information and collaborating on the development of shipping opportunities, including promoting a container shipping service between the two ports.



"We look forward to exchanging valuable information with our new friends in Ningbo that will allow us both to grow and succeed over the coming years," says Prince

Rupert Port Authority President and CEO **Don Krusel**.

"The Fairview Container Terminal opens up a new high-speed, congestion-free trade corridor between Asia and North America," notes BC Premier **Gordon Campbell**.

"The friendship agreement between the two ports opens up an important relationship we also want to grow."

The Port of Ningbo, south of Shanghai, has the best natural deep-water port in China and is among the top 20 container ports in the world. The Port of Prince Rupert, north of Vancouver, has the deepest natural harbour in North America.

2007 Cruise Season a Record Year

The Prince Rupert cruise business recorded a 50% increase in passengers and crews compared to 2006. "It's a record year for us with approximately 100,000 cruise ship passengers coming into Prince Rupert over the course of the season," says PRPA Vice President Marketing & Business Development **Shaun Stevenson**.



"Including crews, we estimate over 123,000 visitors arriving by cruise ship."

Mr. Stevenson notes that local tour operators also experienced a record-breaking year. "This year we saw over 25,000 guests off cruise ships on organized tours in Prince Rupert, which equates to about a two million dollar economic impact to our local tour operators. This doesn't include passenger spending in the community. Overall, we saw a significant increase over past years."

Contributing to the record year was an expanded cruise season that saw 60 large cruise ship calls from Royal Caribbean Cruise Lines, Norwegian Cruise Line, Royal Caribbean International, Celebrity Cruises and Regent Seven Seas Cruises. In addition, there was a significant increase in port calls from smaller ships, or pocket cruisers, as part of their Alaska itineraries.

The Port of Prince Rupert is projecting another strong year in 2008.

For more information, Visit: <http://cruisetoprincerupert.com/index.html>

[News Release: More and Bigger Cruise Ships Staying Longer Highlights 2007 Cruise Season](#)

CN Purchase of Chicago Area Railway to Enhance Prince Rupert's Competitiveness

CN's planned purchase of the Elgin, Joliet and Eastern Railway Co. (EJ&E) in Chicago could result in the movement of cargo from Prince Rupert to Memphis in 100 hours by 2011.

Currently, CN is committing to moving product 3,100 miles (4,960 km) from Prince Rupert to Memphis in 117 hours, and to Chicago in 100 hours.

"Once the EJ&E line is integrated into the CN network, cargo will be transported from Prince Rupert to Memphis 13% faster than from other North American West Coast ports," notes PRPA President & CEO **Don Krusel**. "This will further enhance the Port of Prince Rupert's competitive advantage."

The acquisition, expected to receive approval from the U.S. Surface Transportation Board in 2008, will significantly improve service reliability as well as transit times by moving CN trains out of the congested Chicago urban core to EJ&E lines circumventing the city.

[News Release: CN to acquire key operations of Elgin, Joliet and Eastern Railway for US\\$300 million](#)

Port of Prince Rupert's Tonnage Buoyed by Growth in Bulk Commodities

Ridley Terminals Inc. (RTI) and Prince Rupert Grain (PRG) continue to post strong throughput at their bulk facilities in 2007, with recent announcements promising an even stronger 2008.



RTI's combined

shipments of metallurgical coal, petroleum coke and wood pellets to the end of the 3rd quarter 2007 were 3.9 million tonnes, almost double the two million tonnes throughput for the same period in 2006. RTI's new wood pellet handling facility is the beneficiary of a first-of-its-kind contract in Japan. Kansai Electric Power Co. has announced it is buying 60,000 tonnes of wood pellets annually for five years, to be shipped through RTI, as biodegradable fuel and coal substitute to reduce the utility company's carbon dioxide emissions.

Meanwhile, PRG handled 4.8 million tonnes of wheat and canola products for the year ending July 31, compared to 4.7 million in 2006 and 3.1 million in 2005. PRG's 2007-08 year got off to a good start supported by aggressive rail rates offered by CN. The new rates reflect both transportation corridor and terminal efficiencies, providing the Port of Prince Rupert a competitive advantage over other West Coast terminals serviced by CN.

[Ridley Terminals Inc.](#)

Trade Commissions 'Unsung Heroes' to Prince Rupert's Success

A close working partnership between the Port of Prince Rupert and the Canadian and British Columbian Trade Commissions has been instrumental in raising global awareness of the strategic advantages of Prince Rupert and promoting the new express trade corridor between Asia and North America.

"The level of support provided by both the Federal Government's Department of Foreign Affairs and International Trade through its Asia-Pacific Gateway and Corridor Initiative, and the BC Government's Ministries of Transportation and Economic Development, spearheaded by the Pacific Gateway Branch, has been absolutely superb," says PRPA President & CEO **Don Krusel**.

"They have been as critical to building this new trade route and helping establish the credibility of Prince Rupert as any of the partners involved."

Much of their work and accomplishments, ranging from using their diplomatic channels to influence key Asian decision-makers to helping orchestrate the Friendship Agreement with the Port of Ningbo, was done behind the scenes.

"From my point of view, they are among the unsung heroes who have helped us get to where we are today."

Prince Rupert Port Authority: New Director Appointed to Board



Kerry L. Hawkins, former president of Cargill Limited, one of the owners of Prince Rupert Grain, has been appointed to the PRPA Board of Directors.

Mr. Hawkins recently retired as president of Manitoba-based Cargill Limited, an international agricultural, food and processing company, where he began his career in 1964. He is a past member of the Canadian Council of Chief Executives and has served on a number of boards including the Conference Board of Canada, the Canadian Council for Aboriginal Business, the C.D. Howe Institute, the National Marine Industrial Council, the Business Council of Manitoba and Prince Rupert Grain Limited. He currently sits on the boards of directors of TransCanada Corporation, NOVA Chemicals Corporation, National

Leasing Group and Manitoba Blue Cross. Mr. Hawkins holds a degree in business economics from North Dakota State University.

[News Release: Kerry Hawkins Appointed to Port of Prince Rupert Board of Directors](#)

Introducing New Team Members

Paul Yew, Director Human Resources

Paul Yew has joined the Port as Director Human Resources, responsible for the development and management of human resources systems and programs, including compensation, benefits and organizational development, to ensure the Port is recognized as an "employer of choice".

Mr. Yew brings more than 20 years of human resource management experience and has worked in both the private and public sectors, including a regional HR role at American President Lines (APL), a global transportation and supply chain organization. Mr. Yew reports to Joe Rektor, Vice President Finance & Administration.



Maynard Angus, Manager Public Affairs

Maynard Angus has joined the Port as the Manager Public Affairs, responsible for the development and management of aboriginal, community and government relations programs. Mr. Angus is a member of the Nisga'a First Nations and a long time resident of the Prince Rupert region.

He brings 18 years of management experience to the Port, including general manager of Community Futures Development Corporation, Pacific Northwest and, previously, manager of Ikon Office Solutions for the Prince Rupert and Terrace branches, and a small business

owner. Mr. Angus reports to Shaun Stevenson, Vice President Marketing & Business Development.

Story Ideas and Feedback Appreciated

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Sincerely,
54 North Editor
Barry Bartlett

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Contact Information

email: bbartlett@rupertport.com

web: <http://www.rupertport.com>