



**PRINCE RUPERT**  
PORT AUTHORITY

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Port of Prince Rupert Newsletter

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## COSCO Adds Second Weekly Sailing to Prince Rupert

China Ocean Shipping (COSCO) is adding Prince Rupert to the shipping line's existing CEN service, doubling its weekly calls to the Fairview intermodal container terminal, beginning with the 5,400 TEU (20-foot equivalent units) COSCO Hong Kong on Saturday, July 5.

"COSCO has received tremendous support on the single weekly sailings over Prince Rupert for the PNWS service, calling on South China and Yokohama," notes COSCO Americas Vice President Sales **Tim Marsh**. "As a result of this outstanding success, and in response to the true needs expressed by North American importers and exporters, COSCO has elected to increase port calls to Prince Rupert."

## 2 Weekly Sailings to Prince Rupert



## Demonstrates Customer Confidence

"Considering the current soft market conditions and general decline in Asian imports through West Coast ports, the addition of a second line by COSCO, backed by their customers, clearly demonstrates that this new northern express trade corridor through Prince Rupert is meeting and exceeding expectations."

Adds Mr. Marsh: "COSCO would like to thank the Port of Prince Rupert, CN Rail and Maher Terminals for their innovative thinking that has sparked a new option for customers who are moving time sensitive cargo".

### **8,200 TEU Container Vessels Calling**

COSCO's CEN Service originates in Dalian and calls on other Chinese ports of Xingang, Qingdao and Shanghai, then sails to Prince Rupert, the first North American West Coast port, before calls on Long Beach and Oakland. The CEN service, comprised of five container vessels ranging from 5,400 to 8,200 TEUs, also calls on Yokohama before completing its loop back in Dalian.

For more information, please contact Mr. Marsh: Ph. (201) 422-8623; Email: [tmarsh@cosco-usa.com](mailto:tmarsh@cosco-usa.com), or visit [www.cosco-usa.com](http://www.cosco-usa.com).

### **New Northern 'Express' Trade Corridor Performance Exceeding Expectations**

The efficient movement of weekly volume of containers through the new Fairview Terminal and along the new express trade corridor between Asia and the North American mid west continues to meet and exceed shippers' expectations. The number of containers has increased from 1,100 TEUs, when the weekly COSCO service began in November, to an average of nearly 1,650 TEUs a week by the end of May.



January - May 2008 TEU statistics include:

- Imports - 18,156
- Exports - 16,562 (6,842 fully laden)
- Total TEUs - 34,718

Highlights of the service to date through the new terminal include: all ships arrived and departed on schedule; maximum dwell time of containers is 48 hours; train transit time to Chicago consistently within the 100-hour timeframe; average of 45 per cent of export containers fully laden, often

achieving maximum capacity; and 100 per cent of containers screened for radiation and contraband.

### Port of Prince Rupert Tonnage Surges 40 Per Cent

Throughput at the Port of Prince Rupert increased 40 per cent in the first quarter 2008 compared to the same period in 2007. Total tonnage for the first three months was 3.1 million metric tonnes, up from 2.2 million tonnes last year.

The surge in throughput continues an impressive upward trend for Prince Rupert following a strong 2007, which surpassed 10 million tonnes for the first time in a decade. The 2007 total volume cargo of 10.6 million tonnes is a 36.8 per cent increase over 2006 and a 237 per cent jump over 2005.

PRPA President & CEO **Don Krusel** says increasing global demand for industrial feed stocks including coal and petroleum coke, continued strong markets for agricultural products, ramp up of new lines of business including containers and wood pellets, and the competitive advantages of shipping through Prince Rupert are all contributing factors to the Port's continued growth.

### Prince Rupert Grain First Quarter on track with 2007

Shipments through Prince Rupert Grain remained consistent at 1.27 million tonnes for the first quarter of 2008 compared to 1.29 million tonnes in 2007. While canola and grain screen throughput remained at the same levels, barley shipments were 278,812 tonnes compared to no shipments for the same period in 2007, and wheat decreased 34.4 per cent from 1.19 million tonnes to 882,849 tonnes. Prince Rupert Grain, with a capacity in excess of seven million tonnes a year, shipped 4.8 million tonnes in 2007.

"Overall, Canadian West Coast grain shipments have declined somewhat," says Prince Rupert Grain President **Jeff Burghardt**. "However, we have continued to increase our market share, which is now over 30 per cent of the total west coast, because of better rail and vessel turnaround times and lower tariffs."

### Ridley Terminals Throughput Jumps 81 Per Cent

Fueled by an increased global demand for coal and diversifying to handle new products, Ridley Terminals Inc. throughput jumped 81.2 per cent from 816,694 tonnes in the first quarter 2007 to 1.6 million tonnes in 2008. Metallurgical coal from Northern British Columbia mines was up 75.8 per cent, while coking coal from Alberta (70,419 tonnes) began shipping through the terminal early in the first quarter. Ridley Terminals also loaded 35,979 tonnes of wood pellets, which began moving through the facility in the second quarter 2007. The facility, which handled 5.1 million tonnes in 2007 - an 80 per cent increase compared to 2006 - has an estimated annual capacity of 16 million tonnes.

For more detailed information on the Port of Prince Rupert's first quarter performance, please visit <http://www.rupertport.com>.

## 2008 Cruise Season underway



The Port of Prince Rupert is projecting a modest growth year in cruise ship visits and passengers, which began with the 2,240-passenger Norwegian Star on May 1. The port city will welcome 65 large cruise ships and an estimated 103,000 passengers, compared to 60 ships and 96,080 in 2007, and 32 ships and 62,845 passengers in 2006 - continuing its steady growth since the opening of the Northland Cruise Terminal in 2004.

The Port, in partnership with the City of Prince Rupert, is focusing resources on improving guest experiences by offering more tourist-friendly services in Prince Rupert, as well as more diverse world-class shore excursions, which will highlight the 2008 cruise season.

For more information, please visit [2008 Prince Rupert Cruise Season Outlook](#)

## Quick Emergency Response Saves Severely Listing Barge



Swift, collaborative efforts by Prince Rupert emergency response agencies in early May led to the timely rescue of a severely-listing self-loading log barge and its cargo, and contained most of the leaking diesel fuel to mitigate potential environmental damage. The tug-drawn barge, with a capacity of about 8,706 litres (2,300 gallons) of diesel, was damaged shortly after leaving the Queen Charlotte Islands and began taking on water and leaking diesel.

After receiving a 'port of refuge' request and following a risk assessment for safety and environmental concerns by the Canadian Coast Guard and the Prince Rupert Port Authority, the barge was allowed refuge in the harbour where it was grounded for emergency repairs, cargo of logs transferred to another barge, and enclosed by a boom to contain further fuel leaks. An unknown amount of fuel from the damaged barge was leaked at sea, while the clean-up operation recovered an estimated 1,000 gallons (3,785 litres) of diesel. The barge underwent temporary repairs and departed Prince Rupert May 10.

"The excellent teamwork by the agencies mitigated what could have been a much more serious incident," says Port Director Security & Operations **Gary Paulson**. "It's important that, as a marine community, we were able to respond quickly and effectively to this port of refuge request."

Over flights have confirmed any residual diesel fuel had dissipated and no lingering effects were expected.

### **PRPA Rebranding to Reflect International Gateway**

The Prince Rupert Port Authority is rebranding its image to reflect Prince Rupert's new role as a trade corridor and international gateway between Asia and North America.

"The Port of Prince Rupert is undergoing a dramatic shift in its business and growth opportunities and, as a result, needs to reach a new audience with a message that resonates with them," explains Vice President Marketing & Business Development **Shaun Stevenson**.

The new logo takes advantage of Prince Rupert's natural attributes of where

the rainforest meets the Pacific Ocean. The brand concept reinforces the PRPA's vision - to be a leading trade corridor "gateway" between North American and Asian markets; and mission - to develop and grow the Port of Prince Rupert in an aggressive, economical, safe and environmentally sound manner.

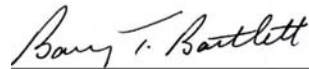
For more information, please visit [www.rupertport.com](http://www.rupertport.com).

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